

## Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 AEC-05 AID-05 CEA-01 CIAE-00 CIEP-01

COME-00 DODE-00 EB-07 FPC-01 H-01 INR-07 INT-05 L-02

NSAE-00 NSC-05 OMB-01 PM-03 RSC-01 SAM-01 OES-03

SP-02 SS-15 STR-01 TRSE-00 FRB-03 FEA-01 PA-01 PRS-01

USIA-06 /090 W

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R 072120Z FEB 75

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 5606

INFO AMEMBASSY QUITO

LIMITED OFFICIAL USE LA PAZ 0953

E.O. 11652: N/A

TAGS: ENRG, ETRD, BL

SUBJECT: BOLIVIAN OIL PRICES AND EXPORTS

REF: LA PAZ 779 NOTAL

1. TRADE SOURCE INFORMED ECONOFF THAT US COMPANY HE  
REPRESENTS HAD BOUGHT 300,000 BARRELS BOLIVIAN CRUDE FOR  
US\$11.80 PER BARREL FOB ARICA. TOTAL AMOUNT TO BE SHIPPED TO  
US EAST COAST ON FEBRUARY 20.

2. SAME SOURCE SAID ECUADORIAN COMPANY NAMED LATINA HAD  
CONTRACTED TO BUY BOLIVIAN OIL AT US\$12.40 PER BARREL BUT ONLY IF  
IT CAN MAKE ADVANTAGEOUS SWAP. SOURCE CRITICIZED THIS TYPE  
CONTINGENT CONTRACT AND COMPANIES THAT HAVE NO RESIDENT  
REPRESENTATIVE. HE EXPRESSED DOUBT THAT LATINA WOULD BE  
ABLE TO MAKE ADVANTAGEOUS SWAP. SAID RESULTS WOULD BE KNOWN  
BY END OF FEBRUARY. IF THIS SALE SUCCESSFUL, SOURCE SAID  
CONTRACT WILL COVER ALL REAMINING AUCTION OIL THROUGH  
AUGUST, 1975 AND YPFB WILL USE US\$12.40 PRICE ON ALL OTHER  
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OIL SALES DURING PERIOD JANUARY THROUGH AUGUST. SOURCE

NOTED YPFB DOES NOT WANT SALE TO HIS COMPANY TO BECOME KNOWN.

3. COMMENT: IF SALE TO LATINA SUCCESSFUL, PROBLEM DESCRIBED REFTEL PRESUMABLY WILL NOT ARISE. IF UNSUCCESSFUL, US TAX MAY CONTINUE EXERT DOWNWARD PRESSURE ON PRICE AS TAX RISES TO US \$3.00 PER BARREL MAXIMUM IN APRIL.

STEDMAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM INDUSTRY, SALES, IMPORT CONTROLS, PRICES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 07 FEB 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975LAPAZ00953  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750046-0638  
**From:** LA PAZ  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750263/aaaacenci.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION ARA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 LA PAZ 779  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 03 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <03 SEP 2003 by ShawDG>; APPROVED <04 SEP 2003 by GolinoFR>  
**Review Markings:**

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**Review Referrals:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BOLIVIAN OIL PRICES AND EXPORTS  
**TAGS:** ENRG, ETRD, BL, US, YPFB-BOLIVIAN STATE PETROLEUM CO  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006